

# New NFTA Hay Sampling Posters!!

Attractive Additions to any Lab or Business!

Order yours now!

*Dear NFTA Lab member/interested party:*

As part of our ongoing educational effort, NFTA is pleased to offer two new posters on Hay Sampling. As most labs know, hay sampling is a critical part of the hay testing process and good sampling mostly depends upon the education of the client. These posters were used at the NFTA-sponsored Hay Sampling Workshop at the American Forage and Grasslands Conference in Arkansas in April, 2001 and were quite well received. These are prominent, full-color, laminated attractive posters which can be mounted in offices or in areas where samples are received.

*Description: (please see NFTA website for illustration of poster)*

Poster 1. "Hay Sampling is Important" This is a larger (36" tall x 52" wide) poster laminated which describes the importance of hay sampling and gives recommendations on sampling protocol. There is a description of sources of variation (leaf-stem ratio, grass-legume, weeds), a photo of a haystack, illustrating the difficulty of representing a haystack in a small sample. Parts of the poster talk about 'normal variation' to be expected. There is data and discussion of the amount of variation in haystacks, the importance of NOT taking grab samples, and discussion of probe length. This poster points to the NFTA website and the importance of choosing an NFTA lab. Price: \$45 (\$42 with purchase of both posters).

Poster 2. "What to Look for in a Hay Probe" This is a smaller ("36" tall x 27" wide) companion to Poster #1. There is an illustration of a hay probe in the center, with boxes which explain different features, such as 'power source' (push or auger type), tip design, the importance of size (tip and length), collection devices, etc. This will help guide discussions about choosing a good hay probe. Price: \$35 (\$33 with purchase of both).

**SPECIAL DEAL—\$5 DISCOUNT WHEN PURCHASING BOTH POSTERS!!** These posters are priced close to cost so that NFTA members and friends can aid in getting the word out on hay sampling. Please fill out the form below, and mail with a check to: **National Forage Testing Association, Post Office Box 451115, Omaha, Nebraska 68145-6115** Tel: 402 333-7485. Fax: 402 691-0636.

Name: \_\_\_\_\_ Phone No: \_\_\_\_\_

Address for delivery: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Item:	No.	Amount (NFTA members)	Amount (non-NFTA members)	Total
Poster 1		\$45.00	55.00	
Poster 2		\$35.00	45.00	
Combined Poster 1 + 2		\$70.00	90.00	
			<b>TOTAL</b>	

Please send check (made to 'NFTA') to:

**National Forage Testing Association**

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